

**Marillac St. Vincent Ministries, Inc. and  
Marillac St. Vincent Family Services, Inc.**

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**Consolidated Financial Report  
with Additional Information  
June 30, 2016**

# **Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.**

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## Independent Auditor's Report

To the Board of Trustees  
Marillac St. Vincent Ministries, Inc. and  
Marillac St. Vincent Family Services, Inc.

### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc. (the "Organization"), which comprise the consolidated statement of financial position as of June 30, 2016 and the related consolidated statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

### ***Management's Responsibility for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

To the Board of Trustees  
Marillac St. Vincent Ministries, Inc. and  
Marillac St. Vincent Family Services, Inc.

**Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc. as of June 30, 2016 and the changes in their net assets, functional expenses, and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated October 25, 2016 on our consideration of Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.'s internal control over financial reporting and on our tests of their compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.'s internal control over financial reporting and compliance.

*Plante & Moran, PLLC*

October 25, 2016

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Consolidated Statement of Financial Position June 30, 2016

<b>Assets</b>	
<b>Current Assets</b>	
Cash and cash equivalents	\$ 86,195
Receivables:	
Grants receivable	1,294,405
Pledges receivable	202,764
Others	23,891
Prepaid expenses	<u>31,805</u>
Total current assets	1,639,060
<b>Investments - Noncurrent (Note 2)</b>	21,137,073
<b>Pledges Receivable - Noncurrent</b>	154,251
<b>Property and Equipment - Net (Note 3)</b>	18,987,573
<b>Other Long-term Assets</b>	<u>47,947</u>
Total assets	<u><u>\$ 41,965,904</u></u>
<b>Liabilities and Net Assets</b>	
<b>Current Liabilities</b>	
Accounts payable	\$ 78,139
Accrued payroll-related expenses	712,979
Other liabilities	62,639
Interest payable	<u>52,336</u>
Total current liabilities	906,093
<b>Long-term Liabilities - Bonds payable (Note 8)</b>	28,300,000
<b>Other Long-term Liabilities - Pension benefit obligations (Note 5)</b>	<u>514,854</u>
Total liabilities	29,720,947
<b>Net Assets</b>	
Unrestricted	9,785,895
Temporarily restricted (Note 6)	1,739,350
Permanently restricted (Note 7)	<u>719,712</u>
Total net assets	<u>12,244,957</u>
Total liabilities and net assets	<u><u>\$ 41,965,904</u></u>

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Consolidated Statement of Activities and Changes in Net Assets Year Ended June 30, 2016

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Revenue and Support</b>				
Public support:				
Contributions	\$ 2,434,400	\$ 821,139	\$ -	\$ 3,255,539
In-kind donations - Related party	1,797,041	-	-	1,797,041
Contributions - Related party	438,300	488,294	-	926,594
Special events - Net of expense of \$297,972	681,036	-	-	681,036
Grants from governmental agencies	8,325,757	-	-	8,325,757
Program service fees	673,058	-	-	673,058
Investment loss	(710,927)	(23,270)	-	(734,197)
Space use fees/rental income	522,913	-	-	522,913
Thrift store sales	62,582	-	-	62,582
Miscellaneous	137,456	-	-	137,456
Total revenue and support	14,361,616	1,286,163	-	15,647,779
<b>Net Assets Released from Restrictions</b>	1,233,576	(1,233,576)	-	-
Total revenue, support, and net assets released from restrictions	15,595,192	52,587	-	15,647,779
<b>Expenses</b>				
Program services	14,105,980	-	-	14,105,980
Management and general	729,395	-	-	729,395
Fundraising	627,545	-	-	627,545
Total expenses	15,462,920	-	-	15,462,920
<b>Increase in Net Assets - Before pension-related changes other than net periodic pension expense</b>	132,272	52,587	-	184,859
<b>Pension-related Changes Other than Net Periodic Pension Expense</b>	(449,018)	-	-	(449,018)
<b>(Decrease) Increase in Net Assets</b>	(316,746)	52,587	-	(264,159)
<b>Net Assets - Beginning of year</b>	10,102,641	1,686,763	719,712	12,509,116
<b>Net Assets - End of year</b>	<b>\$ 9,785,895</b>	<b>\$ 1,739,350</b>	<b>\$ 719,712</b>	<b>\$ 12,244,957</b>

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Consolidated Statement of Functional Expenses Year Ended June 30, 2016

	Program Services	Management and General	Fundraising	Total
Salaries, wages, and stipends	\$ 7,062,907	\$ 536,798	\$ 337,106	\$ 7,936,811
Employee benefits	1,615,121	61,300	67,573	1,743,994
Pension periodic benefit	(178,884)	(10,336)	(7,876)	(197,096)
Total salaries and related expenses	8,499,144	587,762	396,803	9,483,709
Professional fees	322,089	13,418	70,420	405,927
Occupancy	2,447,184	82,573	57,674	2,587,431
Transportation	58,145	1,352	2,876	62,373
Direct client	710,796	101	13,103	724,000
Communication	189,498	10,561	49,184	249,243
Depreciation and amortization	1,206,328	22,010	15,108	1,243,446
Other	100,191	11,618	22,377	134,186
Interest expense and fees	572,605	-	-	572,605
Total functional expenses	<u>\$ 14,105,980</u>	<u>\$ 729,395</u>	<u>\$ 627,545</u>	<u>\$ 15,462,920</u>

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Consolidated Statement of Cash Flows Year Ended June 30, 2016

<b>Cash Flows from Operating Activities</b>	
Decrease in net assets	\$ (264,159)
Adjustments to reconcile decrease in net assets to net cash from operating activities:	
Depreciation and amortization of property and equipment	1,243,446
Realized and change in unrealized losses on investments	719,545
Changes in operating assets and liabilities which (used) provided cash:	
Accounts and grants receivable	(361,314)
Pledges receivable	83,204
Prepaid expenses	(2,851)
Prepaid pension benefit cost/obligation	251,921
Other long-term assets	17,687
Accounts payable and other accrued expenses	(285,726)
Interest payable	26,168
	<u>1,427,921</u>
Net cash provided by operating activities	1,427,921
<b>Cash Flows from Investing Activities</b>	
Proceeds from sale of investments	1,467,531
Purchase of investments	(2,986,894)
Capital expenditures	(193,617)
	<u>(1,712,980)</u>
Net cash used in investing activities	(1,712,980)
<b>Cash Flows from Financing Activities - Net payments on short-term loan</b>	<u>(105,590)</u>
<b>Net Decrease in Cash and Cash Equivalents</b>	(390,649)
<b>Cash and Cash Equivalents - Beginning of year</b>	<u>476,844</u>
<b>Cash and Cash Equivalents - End of year</b>	<u>\$ 86,195</u>
<b>Supplemental Disclosure of Cash Flow Information - Interest paid</b>	<u>\$ 265,313</u>



# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Notes to Consolidated Financial Statements June 30, 2016

### Note I - Nature of Activities and Significant Accounting Policies

**Nature of Organization** - Marillac St. Vincent Family Services, Inc. (MSV) and Marillac St. Vincent Ministries, Inc. (MSVM) are Illinois not-for-profit corporations providing social services in the Chicagoland area. Their mission is to strengthen, empower, and give voice to those in need, in the Vincentian spirit of service, through education and comprehensive programs to build vibrant communities in Chicago. MSVM is the sole owner of MSV. The assets, liabilities, and activities of these organizations are presented in these consolidated financial statements.

Significant accounting policies are as follows:

**Consolidation** - The accompanying consolidated financial statements include the accounts of MSV and MSVM (collectively, the "Organization"). Intercompany transactions and balances have been eliminated in consolidation.

**Classification of Net Assets** - Net assets of the Organization are classified as unrestricted, temporarily restricted, or permanently restricted depending on the presence and characteristics of donor-imposed restrictions limiting the Organization's ability to use or dispose of contributed assets or the economic benefits embodied in those assets.

Donor-imposed restrictions that expire with the passage of time or can be removed by meeting certain requirements result in temporarily restricted net assets. Permanently restricted net assets result from donor-imposed restrictions that limit the use of net assets in perpetuity.

**Cash and Cash Equivalents** - Cash includes monies held in checking accounts and highly liquid, interest-bearing accounts without significant withdrawal restrictions. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash and cash equivalents.

**Investments** - The Organization's investments are exposed to various risks such as interest rate risk, credit risk, and overall market volatility. Due to these and other risk factors, it is reasonably possible that changes in the value of the investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated financial statements.

The Organization's funds are primarily invested in Ascension Alpha Fund, LLC (Alpha Fund), a Delaware limited liability company. Ascension Investment Management (AIM), a Missouri limited liability company, serves as Alpha Fund's manager and principal investment advisor. AIM is registered as an investment advisor under the Investment Advisors Act of 1940, as amended.

# **Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.**

## **Notes to Consolidated Financial Statements June 30, 2016**

### **Note I - Nature of Activities and Significant Accounting Policies (Continued)**

**Property and Equipment** - Property and equipment are stated at cost or, if donated, at the estimated fair value as of date of donation and are being depreciated on a straight-line basis over their estimated useful lives. Major additions are capitalized while replacements, maintenance, and repairs, which do not improve or extend the lives of the respective assets, are expensed currently.

**Federal Income Taxes** - The Organization is exempt from income tax under provisions of Internal Revenue Code Section 501(c)(3). Accounting principles generally accepted in the United States of America (GAAP) require management to evaluate tax positions taken by the Organization and recognize a tax liability if the Organization has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS or other applicable taxing authorities. Management has analyzed the tax positions taken by the Organization and has concluded that as of June 30, 2016, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the consolidated financial statements. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

**Unrestricted and Restricted Revenue and Support** - Donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities and changes in net assets as net assets released from restrictions.

Contributions, including unconditional promises to give, are recorded when a commitment is received from the donor. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional pledges expected to be received over more than one year are initially recorded by the Organization as contributions receivable at fair value. They are subsequently valued at the present value of future cash flows. An allowance for uncollectible pledges receivable is provided based upon management's judgment and analysis regarding such factors as the creditworthiness of the donor, prior collection history, type of contribution, and nature of fundraising activity. Promises to give noncash assets are recorded at fair value.

# **Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.**

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## **Notes to Consolidated Financial Statements June 30, 2016**

### **Note I - Nature of Activities and Significant Accounting Policies (Continued)**

Revenue from government grants designated for use in specific activities is recognized in the period in which expenditures have been incurred in compliance with the grantor's restrictions. Revenue from program service fees is recognized in the period in which services are rendered. The Organization has not recorded a provision for doubtful accounts since it is the opinion of management that those receivables are collectible in full.

The Organization records in-kind donations at fair value at the date of receipt.

**Use of Estimates** - The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue, expenses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

**Functional Allocation of Expenses** - The costs of providing the program and support services have been reported on a functional basis in the consolidated statement of activities and changes in net assets. Indirect costs have been allocated between the various programs and support services based on estimates, as determined by management. Although the methods of allocation used are considered reasonable, other methods could be used that would produce a different amount. The Organization had \$297,972 of special event expenses that were not included in the consolidated statement of functional expenses; however, if they had been included in the statement, they would be considered fundraising expenses.

**Subsequent Events** - The consolidated financial statements and related disclosures include evaluation of events up through and including October 20, 2016, which is the date the consolidated financial statements were issued.

# **Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.**

## **Notes to Consolidated Financial Statements June 30, 2016**

### **Note I - Nature of Activities and Significant Accounting Policies (Continued)**

**Upcoming Accounting Change** - The Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities* in August 2016. ASU No. 2016-14 requires significant changes to the financial reporting model of organizations that follow FASB not-for-profit rules, including changing from three classes of net assets to two classes, net assets with donor restrictions and net assets without donor restrictions. The ASU will also require changes in the way certain information is aggregated and reported by the Organization, including required disclosures about the liquidity and availability of resources. The new standard is effective for the Organization's year ending June 30, 2019 and thereafter and must be applied on a retrospective basis. The Organization is currently evaluating the impact this standard will have on the consolidated financial statements.

In May 2014, the Financial Accounting Standards Board issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which will supersede the current revenue recognition requirements in Topic 605, *Revenue Recognition*. The ASU is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU also requires additional disclosure about the nature, amount, timing, and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. The new guidance will be effective for the Organization's year ending June 30, 2019. The ASU permits application of the new revenue recognition guidance to be applied using one of two retrospective application methods. The Organization has not yet determined which application method it will use or the potential effects of the new standard on the consolidated financial statements, if any.

# **Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.**

## **Notes to Consolidated Financial Statements June 30, 2016**

### **Note 1 - Nature of Activities and Significant Accounting Policies (Continued)**

In February 2016, the Financial Accounting Standards Board issued ASU 2016-02, *Leases*, which will supersede the current lease requirements in ASC 840. The ASU requires lessees to recognize a right-of-use asset and related lease liability for all leases, with a limited exception for short-term leases. Leases will be classified as either finance or operating, with the classification affecting the pattern of expense recognition in the statement of activities and changes in net assets. Currently, leases are classified as either capital or operating, with only capital leases recognized on the statement of financial position. The reporting of lease-related expenses in the statements of activities and changes in net assets and cash flows will be generally consistent with the current guidance. The new lease guidance will be effective for the Organization's year ending June 30, 2020 and will be applied using a modified retrospective transition method to the beginning of the earliest period presented. The new lease standard is expected to have an effect on the Organization's consolidated financial statements as a result of the land leases with DCM, which are classified as operating leases. The effect of applying the new lease guidance on the consolidated financial statements has not yet been determined.

### **Note 2 - Fair Value Measurements**

Accounting standards require certain assets and liabilities be reported at fair value in the financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

The following table presents information about the Organization's assets measured at fair value on a recurring basis at June 30, 2016 and the valuation techniques used by the Organization to determine those fair values.

Fair values determined by Level 1 inputs use quoted prices in active markets for identical assets or liabilities that the Organization has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets and liabilities in active markets and other inputs such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Notes to Consolidated Financial Statements June 30, 2016

### Note 2 - Fair Value Measurements (Continued)

In instances whereby inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Organization's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

#### Assets Measured at Fair Value on a Recurring Basis at June 30, 2016

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at June 30, 2016
<b>Assets - Investments</b>				
Private commingled fund of the AIM Alpha Fund	\$ -	\$ 21,136,353	\$ -	\$ 21,136,353
Mutual funds	<u>720</u>	<u>-</u>	<u>-</u>	<u>720</u>
Total assets	<u>\$ 720</u>	<u>\$ 21,136,353</u>	<u>\$ -</u>	<u>\$ 21,137,073</u>

The fair value of the AIM Alpha Fund is determined primarily based on Level 2 inputs. The fair value of the investment is based on its net asset value as the fund does not have a readily determinable fair value as defined by GAAP.

#### Investments in Entities that Calculate Net Asset Value per Share

The Organization holds shares or interests in investment companies at year end whereby the fair value of the investment held is estimated based on the net asset value per share (or its equivalent).

#### Investments Held at June 30, 2016

	Fair Value	Unfunded Commitments	Redemption Frequency, if Eligible
Private commingled fund of the AIM Alpha Fund	<u>\$ 21,136,353</u>	<u>\$ -</u>	Daily

The Organization's asset allocation included equity securities, high yield bonds, liquid real assets, cash, and core and unconstrained fixed income. The AIM Alpha Fund's underlying investments are in line with the Organization's allocation policy. All earnings, less operating expenses, are distributed to investors based on ownership within the strategies.

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Notes to Consolidated Financial Statements June 30, 2016

### Note 3 - Property and Equipment

Property and equipment are summarized as follows:

	Amount	Depreciable Life - Years
Buildings	\$ 24,550,372	40
Leasehold improvements	5,640,541	Remaining life of leased asset or estimated useful life, if shorter
Furniture and fixtures	4,263,791	5-10
Vehicles	705,995	5-10
Total cost	35,160,699	
Accumulated depreciation and amortization	16,173,126	
Net property and equipment	\$ 18,987,573	

Depreciation and amortization expense was \$1,243,446 for 2016.

### Note 4 - Related Party Transactions

The Organization has several related parties, including Daughters of Charity, Inc. (DOC). DOC is a parent entity of Mission and Ministry, Inc. (MMI) and Daughters of Charity Ministries, Inc. (DCM), which is the parent entity of the Organization. In 2016, MMI paid \$265,313 for one-half of the interest expense related to the bonds payable, contributed \$150,000 to install new technology systems and implement the legal entity realignment, contributed \$438,300 for various programs, and contributed \$338,294 for the Project Hope program. MMI is the guarantor on the line of credit disclosed in Note 9. DCM has two land lease agreements with the Organization as noted in Note 10. An in-kind contribution of \$1,531,728 was recorded for the year ended June 30, 2016, as well as the related rent expense.

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Notes to Consolidated Financial Statements June 30, 2016

### Note 4 - Related Party Transactions (Continued)

#### Legal Realignment

Prior to July 1, 2015, Marillac St. Vincent Family Services (MSFS) was the parent entity of Marillac Social Center (Marillac) and St. Vincent de Paul Center (SVDC). During the fiscal year ended June 30, 2015, each of these three entities' boards of trustees approved a legal realignment in order to achieve greater efficiencies. Below are the major elements of the legal realignment.

- Effective July 1, 2015, the parent entity of Marillac became SVDC and the parent entity of SVDC became DCM.
- On July 1, 2015, the following occurred:
  - ◆ MSFS was renamed to Marillac St. Vincent Holdings, Inc. and was subsequently dissolved.
  - ◆ SVDC was renamed to Marillac St. Vincent Ministries, Inc.
  - ◆ Marillac was renamed to Marillac St. Vincent Family Services, Inc.

### Note 5 - Pension Plans

The Organization participates in noncontributory multiple-employer defined benefit pension plans sponsored by Ascension Health. The plans cover all employees working 1,000 hours or more per year. The normal retirement benefit of the plans is a monthly retirement income, which is computed based on years of service and a percentage of highest (five-year) average compensation up to the dates the plans were frozen. Contributions to the plans are determined as amounts necessary to provide for benefits attributed to service to date and those expected to be earned in the future.

Under accounting principles generally accepted in the United States of America, the Organization is required to recognize the overfunded or underfunded status of a defined benefit plan as an asset or liability in its consolidated statement of financial position.

#### Change in Benefit Obligation

Balance at beginning of year	\$ 6,413,763
Interest cost	272,946
Benefits paid	(441,014)
Assumption changes	414,334
Actuarial gain	<u>(408,911)</u>
Balance at end of year	<u>\$ 6,251,118</u>



# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Notes to Consolidated Financial Statements June 30, 2016

### Note 5 - Pension Plans (Continued)

#### Change in Plan Assets

Fair value of plan assets at beginning of year	\$ 6,150,830
Actual return on assets	26,448
Benefits paid	<u>(441,014)</u>
Fair value of plan assets at year end	<u>\$ 5,736,264</u>
Funded status - Long-term liability	<u>\$ (514,854)</u>

Amounts included in unrestricted net assets as of June 30, 2016 that have not yet been recognized in the Organization's operations consist of the following:

Unrecognized net actuarial loss	\$ 1,760,387
Unrecognized prior service credit	<u>(9,061)</u>
Total	<u>\$ 1,751,326</u>

Changes in plan assets and benefit obligations recognized in unrestricted net assets during the year ended June 30, 2016 include:

Current year actuarial loss	\$ 494,446
Amortization of actuarial loss	(48,292)
Amortization of prior service credit	<u>2,864</u>
Total	<u>\$ 449,018</u>

#### Net Periodic Benefit Cost

Interest cost	\$ 272,946
Expected return on plan assets	(515,471)
Amortization of prior service credit	(2,864)
Amortization of actuarial loss	<u>48,292</u>
Net periodic benefit income	<u>\$ (197,097)</u>

The prior service credit and actuarial loss are included in unrestricted net assets and the related amount expected to be recognized in net periodic pension cost during the year ended June 30, 2016 are not significant.

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Notes to Consolidated Financial Statements June 30, 2016

### Note 5 - Pension Plans (Continued)

#### Assumptions

Weighted average assumptions used to determine benefit obligations at June 30, 2016 are as follows:

Discount rate	3.85 %
Rate of return on plan assets	8.50 %

#### Description of Investment Policies and Strategies for Plan Assets

The Ascension Health pension plan's asset allocation and investment strategies are designed to earn superior returns on plan assets consistent with a reasonable and prudent level of risk. Investments are diversified across classes, sectors, and manager style to minimize the risk of large losses. Derivatives may be used to bridge specific exposure, reduce transaction costs, or modify the portfolio's duration or yield. The plan uses investment managers specializing in each asset category and, where appropriate, provides the investment manager with specific guidelines that include allowable and/or prohibited investment types. Ascension Health regularly monitors manager performance and compliance with investment guidelines.

The weighted-average asset allocations for the plan as of June 30, 2016 and the target allocation for fiscal year ended June 30, 2016, by asset category, are as follows:

	Target	Percentage of Plan Assets at Year End
Equity securities	57.00 %	46.00 %
Fixed income	28.00	38.00
Alternative investments	15.00	16.00
Total	<u>100.00 %</u>	<u>100.00 %</u>

#### Cash Flow

#### Contributions

Employer contributions for the year ending June 30, 2017 are expected to be \$0.

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Notes to Consolidated Financial Statements June 30, 2016

### Note 5 - Pension Plans (Continued)

#### Estimated Future Benefit Payments

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid as follows:

Years	Pension Benefits
2017	\$ 600,000
2018	700,000
2019	700,000
2020	700,000
2021	700,000
2022-2026	3,400,000

#### Pension Plan Assets

The Ascension Health pension plan's assets are reported at fair value, using the fair value hierarchy as disclosed in Note 2. The following tables represent the plan assets of Master Ascension Health Plan (Master Plan), set forth by level within the fair value hierarchy, that were accounted for at fair value on a recurring basis as of June 30, 2016. The Organization's plan is approximately 0.1 percent of the Master Plan as of June 30, 2016.

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Notes to Consolidated Financial Statements June 30, 2016

### Note 5 - Pension Plans (Continued)

The fair values of Master Plan assets and liabilities at June 30, 2016 by major asset classes are as follows:

#### Fair Value Measurements at June 30, 2016 (in thousands)

	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Pooled short-term investment funds	\$ 1,085,136	\$ 1,085,136	\$ -	\$ -
Foreign currency	(28,833)	(28,833)	-	-
U.S. government, state, municipal, and agency obligations	1,568,445	-	1,568,445	-
Asset-backed securities:				
U.S. agency	71,625	-	71,625	-
Corporate	150,238	-	108,994	41,244
Corporate and foreign government fixed maturities:				
United States	555,490	-	547,615	7,875
International	57,650	-	57,650	-
Equity securities:				
United States	816,491	816,392	-	99
International	621,700	620,898	-	802
Real estate investment trusts	66,968	65,333	1,635	-
Alternative investments:				
Equity securities	-	-	-	-
Private equity and real estate	-	-	-	-
Hedge funds	-	-	-	-
Real estate	-	-	-	-
Commodities	-	-	-	-
Assets not at fair value	-	-	-	-
Derivatives receivable:				
Interest rate	328,741	-	276,732	52,009
Equity	34,902	31,692	-	3,210
Collateral received under securities lending program	294,364	-	294,364	-
Derivatives payable:				
Interest rate	(10,537)	(11)	(10,526)	-
Equity	(35,653)	(30,924)	-	(4,729)
Commodity	(93)	-	-	(93)
Investments sold, not yet purchased	(3,909)	-	(3,909)	-
<b>Total</b>	<b>\$ 5,572,725</b>	<b>\$ 2,559,683</b>	<b>\$ 2,912,625</b>	<b>\$ 100,417</b>

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Notes to Consolidated Financial Statements June 30, 2016

### Note 5 - Pension Plans (Continued)

#### Level 1 Inputs

Fair value for equity securities is determined by external fund managers based on quoted market prices in active markets.

#### Level 2 Inputs

Fair values of investments in U.S. government, state, municipal, and agency obligations, asset-backed securities, and corporate and foreign government fixed maturities are primarily determined using techniques consistent with the income approach. Significant observable inputs to the income approach include data points for benchmark constant maturity curves and spreads.

Fair value for derivative assets and liabilities is primarily determined using techniques consistent with the market approach. Significant observable inputs to valuation models include interest rates, treasury yields, volatilities, credit spreads, maturities, and recovery rates.

#### Level 3 Inputs

Alternative investments, including hedge funds, private equity funds, real estate funds, and commodity funds, are valued using the net asset value approach to approximate fair value, as determined by an external fund manager based on quoted market prices, operating results, balance sheet stability, growth, and other business and market sector fundamentals.

#### Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

	Asset-backed Securities	Corporate and Foreign Government Fixed Maturities	Equity Securities	Derivatives	Total
Beginning balance at June 30, 2015	\$ 19,642	\$ 3,379	\$ 377	\$ (8,751)	\$ 14,647
Actual return on plan assets:					
Net realized gain (loss)	246	(1,069)	(1,360)	(63,203)	(65,386)
Net unrealized (loss) gain	(320)	(131)	1,105	59,552	60,206
Purchases	37,539	7,397	1,610	99,298	145,844
Sales	(11,218)	(1,215)	(871)	(36,499)	(49,803)
Transfers into Level 3	406	-	40	-	446
Transfers out of Level 3	(5,051)	(486)	-	-	(5,537)
Ending balance at June 30, 2016	<u>\$ 41,244</u>	<u>\$ 7,875</u>	<u>\$ 901</u>	<u>\$ 50,397</u>	<u>\$ 100,417</u>

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Notes to Consolidated Financial Statements June 30, 2016

### Note 6 - Temporarily Restricted Net Assets

Temporarily restricted net assets at June 30, 2016 are restricted for the following:

Purpose restriction:	
Santa Mike program	\$ 328,227
Sister Katie fund	578,298
Project Hope/Hope Junior programs	294,000
Program services	213,267
Systems and other admin. projects	109,540
Capital improvements	11,767
Time restriction	154,251
Purpose and time restriction	<u>50,000</u>
Total temporarily restricted net assets	<u>\$ 1,739,350</u>

### Note 7 - Permanently Restricted Net Assets

The Organization's endowments consist of individual funds established for a variety of purposes. There were six donor-restricted endowment funds in 2016. As required by GAAP, net assets associated with endowment funds, including funds designated by the board to function as endowments, are classified and reported based on existences or absences of donor-imposed restrictions.

#### Interpretation of Relevant Law

The board of trustees of the Organization has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Notes to Consolidated Financial Statements June 30, 2016

### Note 7 - Permanently Restricted Net Assets (Continued)

- (1) The duration and preservation of the fund
- (2) The purposes of the Organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the Organization
- (7) The investment policies of the Organization

#### Endowment Net Asset Composition by Type of Fund as of June 30, 2016

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	\$ (23,270)	\$ -	\$ 719,712	\$ 696,442

#### Changes in Endowment Net Assets for the Fiscal Year Ended June 30, 2016

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets - Beginning of year	\$ -	\$ -	\$ 719,712	\$ 719,712
Investment return - Investment loss	-	(23,270)	-	(23,270)
Underwater borrowing	(23,270)	23,270	-	-
Endowment net assets - End of year	\$ (23,270)	\$ -	\$ 719,712	\$ 696,442

#### Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Organization to retain as a fund of perpetual duration. There were \$23,270 of deficiencies as of June 30, 2016.

# **Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.**

## **Notes to Consolidated Financial Statements June 30, 2016**

### **Note 7 - Permanently Restricted Net Assets (Continued)**

#### **Return Objectives and Risk Parameters**

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs and operations supported by its endowments while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity or for a donor-specified period as well as board-designated funds. Under this policy, as approved by the board of trustees, the endowment assets are invested in a manner that is intended to produce a moderate return while assuming a moderate level of investment risk. The Organization expects its endowment funds, over time, to provide a minimum average rate of return equal to its annual spending policy rate. The spending policy for 2016 was to appropriate 100 percent of the earnings to operations.

#### **Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

### **Note 8 - Bonds Payable**

In December 2000, the Organization financed the construction of a new facility through donor contributions as well as tax-exempt bonds. The Organization entered into a loan agreement with the Illinois Department Finance Authority for \$29,300,000 of Series 2000A Bonds (the "Series 2000A Bonds"). The bonds are variable rate revenue bonds, which mature in November 2039 and the remaining principal balance of \$28,300,000 will fall due in that month. The Organization entered into an agreement in March 2011 to lock in the fixed rate of 1.4 percent for two years, expiring February 28, 2013. On February 28, 2013, the Organization locked in the fixed rate of 1.875 percent for six years, expiring February 28, 2019. The cost of the interest rate lock agreement is capitalized and is amortized over six years. The interest expense incurred in 2016 was \$530,625. The bonds are guaranteed by the Ascension Health Credit Group. If the Organization defaults on the loan, Ascension Health Credit Group will cover the loan and there is no required repayment plan by the Organization.

Based on the rates currently in effect for bonds issued by similar issuers with similar terms and average maturities, it is estimated that the fair value of the Series 2000A Bonds as of June 30, 2016 was \$28,804,589. The debt would have been classified as having Level 2 inputs if it had been included in the fair value table (see Note 2).



# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Notes to Consolidated Financial Statements June 30, 2016

### Note 8 - Bonds Payable (Continued)

The loan agreement contains certain nonfinancial covenants which, among other things, place limits on certain items which could cause an adverse change of a material nature in the financial position or results of operations of the Organization.

### Note 9 - Line of Credit

On October 14, 2015, the Organization entered into a loan agreement with a bank for a revolving line of credit not to exceed \$3,000,000, which is guaranteed by a related party. The term of the line of credit is one year and has been renewed for another year. The line of credit has not been drawn on as of June 30, 2016.

### Note 10 - Donated Facilities and Services

The Organization has two land lease agreements, which are renewed annually with DCM. The first lease charges \$10 annually for the land on which SVDC resides. The second charges \$120,000 annually for the use of the building and the land in and on which Marillac resides, and the license financial charges have been waived.

GAAP requires an organization to recognize as revenue the fair value of donated services from individuals and facilities and the corresponding expenses. The amount recognized as in-kind contributions is \$253,694 for the SVDC land lease and \$1,272,960 related to the Marillac land and building lease for the year ended June 30, 2016. The in-kind rent expense is included in occupancy expense on the consolidated statement of functional expenses.

No amounts have been reflected in the consolidated financial statements for donated services from individuals received by the Organization. Many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific assistance programs, campaign solicitations, and various committee assignments. The Organization pays for most services requiring specific expertise.

### Note 11 - Pledges Receivable

Pledges receivable as of June 30 are expected to be collected in the following periods:

Pledges receivable:	
Within one year	\$ 202,764
One to five years	<u>154,251</u>
Total	<u>\$ 357,015</u>

# **Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.**

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## **Notes to Consolidated Financial Statements June 30, 2016**

### **Note 12 - Concentrations**

The Organization receives a substantial portion of its support from the State of Illinois. This support totaled 37 percent of total revenue for the fiscal year ended June 30, 2016. As of June 30, 2016, the Organization has receivables from the Illinois Department of Human Services amounting to \$433,180.

## **Additional Information**

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## Independent Auditor's Report on Additional Information

To the Board of Trustees  
Marillac St. Vincent Ministries, Inc. and  
Marillac St. Vincent Family Services, Inc.

We have audited the consolidated financial statements of Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc. (collectively, the "Organization") as of and for the year ended June 30, 2016 and have issued our report thereon dated October 25, 2016, which contained an unmodified opinion on those consolidated financial statements. Our audit was performed for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information is presented for the purpose of additional analysis rather than to present the financial position and results of operations of the individual entities and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

*Plante & Moran, PLLC*

October 25, 2016

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Consolidating Statement of Financial Position June 30, 2016

	Marillac St. Vincent Family Services, Inc.	Marillac St. Vincent Ministries, Inc.	Eliminations	Total
<b>Assets</b>				
<b>Current Assets</b>				
Cash and cash equivalents	\$ 86,195	\$ -	\$ -	\$ 86,195
Receivables:				
Grants receivable	1,294,405	-	-	1,294,405
Pledges receivable	202,764	-	-	202,764
Others	(2,277)	26,168	-	23,891
Related parties	2,817,306	-	(2,817,306)	-
Prepaid expenses	31,805	-	-	31,805
Total current assets	4,430,198	26,168	(2,817,306)	1,639,060
<b>Investments - Noncurrent</b>	3,832,546	17,304,527	-	21,137,073
<b>Pledges Receivable - Noncurrent</b>	154,251	-	-	154,251
<b>Property and Equipment - Net</b>	5,581,198	13,406,375	-	18,987,573
<b>Other Long-term Assets</b>	-	47,947	-	47,947
Total assets	<u>\$ 13,998,193</u>	<u>\$ 30,785,017</u>	<u>\$ (2,817,306)</u>	<u>\$ 41,965,904</u>
<b>Liabilities and Net Assets</b>				
<b>Current Liabilities</b>				
Accounts payable	\$ 78,139	\$ -	\$ -	\$ 78,139
Accrued liabilities and other:				
Accrued payroll-related expenses	712,979	-	-	712,979
Other liabilities	62,639	-	-	62,639
Interest payable	-	52,336	-	52,336
Related parties	2,527,072	290,234	(2,817,306)	-
Total current liabilities	3,380,829	342,570	(2,817,306)	906,093
<b>Long-term Liabilities</b>				
Bonds payable	-	28,300,000	-	28,300,000
Pension benefit obligation	514,854	-	-	514,854
Total liabilities	3,895,683	28,642,570	(2,817,306)	29,720,947
<b>Net Assets</b>				
Unrestricted - Undesignated	9,692,971	92,924	-	9,785,895
Temporarily restricted	409,539	1,329,811	-	1,739,350
Permanently restricted	-	719,712	-	719,712
Total net assets	10,102,510	2,142,447	-	12,244,957
Total liabilities and net assets	<u>\$ 13,998,193</u>	<u>\$ 30,785,017</u>	<u>\$ (2,817,306)</u>	<u>\$ 41,965,904</u>

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Consolidating Statement of Activities and Changes in Net Assets Year Ended June 30, 2016

	Marillac St. Vincent Family Services, Inc.			Marillac St. Vincent Ministries, Inc.				Eliminations				Total			
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Revenue and Support</b>															
Public support:															
Contributions	\$ 2,434,400	\$ 821,139	\$ 3,255,539	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,434,400	\$ 821,139	\$ -	\$ 3,255,539
Contributions - Related party	3,174,106	488,294	3,662,400	(2,735,806)	150,000	-	(2,585,806)	-	(150,000)	-	(150,000)	438,300	488,294	-	926,594
In-kind donations - Related party	1,272,960	-	1,272,960	524,081	-	-	524,081	-	-	-	-	1,797,041	-	-	1,797,041
Special events - Net of expense of \$297,972	681,036	-	681,036	-	-	-	-	-	-	-	-	681,036	-	-	681,036
Grants from governmental agencies	8,325,757	-	8,325,757	-	-	-	-	-	-	-	-	8,325,757	-	-	8,325,757
Program service fees	673,058	-	673,058	-	-	-	-	-	-	-	-	673,058	-	-	673,058
Investment loss	57,630	(23,270)	34,360	(768,557)	-	-	(768,557)	-	-	-	-	(710,927)	(23,270)	-	(734,197)
Space use fees/rental income	522,913	-	522,913	1,530,100	-	-	1,530,100	(1,530,100)	-	-	(1,530,100)	522,913	-	-	522,913
Thrift store sales	62,582	-	62,582	-	-	-	-	-	-	-	-	62,582	-	-	62,582
Miscellaneous	137,456	-	137,456	-	-	-	-	-	-	-	-	137,456	-	-	137,456
Total revenue and support	17,341,898	1,286,163	18,628,061	(1,450,182)	150,000	-	(1,300,182)	(1,530,100)	(150,000)	-	(1,680,100)	14,361,616	1,286,163	-	15,647,779
<b>Net Assets Released from Restriction</b>	1,233,576	(1,233,576)	-	-	-	-	-	-	-	-	-	1,233,576	(1,233,576)	-	-
Total revenue, support, and net assets released from restriction	18,575,474	52,587	18,628,061	(1,450,182)	150,000	-	(1,300,182)	(1,530,100)	(150,000)	-	(1,680,100)	15,595,192	52,587	-	15,647,779
<b>Expenses</b>															
Program services	12,483,495	-	12,483,495	3,152,585	150,000	-	3,302,585	(1,530,100)	(150,000)	-	(1,680,100)	14,105,980	-	-	14,105,980
Management and general	729,395	-	729,395	-	-	-	-	-	-	-	-	729,395	-	-	729,395
Fundraising	627,545	-	627,545	-	-	-	-	-	-	-	-	627,545	-	-	627,545
Total expenses	13,840,435	-	13,840,435	3,152,585	150,000	-	3,302,585	(1,530,100)	(150,000)	-	(1,680,100)	15,462,920	-	-	15,462,920
<b>Increase (Decrease) in Net Assets - Before pension-related changes other than net periodic pension expense</b>															
	4,735,039	52,587	4,787,626	(4,602,767)	-	-	(4,602,767)	-	-	-	-	132,272	52,587	-	184,859
<b>Pension-related Changes Other than Net Periodic Pension Expense</b>	(449,018)	-	(449,018)	-	-	-	-	-	-	-	-	(449,018)	-	-	(449,018)
<b>Increase (Decrease) in Net Assets</b>	4,286,021	52,587	4,338,608	(4,602,767)	-	-	(4,602,767)	-	-	-	-	(316,746)	52,587	-	(264,159)
<b>Net Assets - Beginning of year</b>	5,406,950	356,952	5,763,902	4,695,691	1,329,811	719,712	6,745,214	-	-	-	-	10,102,641	1,686,763	719,712	12,509,116
<b>Net Assets - End of year</b>	<b>\$ 9,692,971</b>	<b>\$ 409,539</b>	<b>\$ 10,102,510</b>	<b>\$ 92,924</b>	<b>\$ 1,329,811</b>	<b>\$ 719,712</b>	<b>\$ 2,142,447</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 9,785,895</b>	<b>\$ 1,739,350</b>	<b>\$ 719,712</b>	<b>\$ 12,244,957</b>

# Marillac St. Vincent Ministries, Inc. and Marillac St. Vincent Family Services, Inc.

## Consolidating Statement of Functional Expenses Year Ended June 30, 2016

	Marillac St. Vincent Family Services, Inc.				Marillac St. Vincent Ministries, Inc.				Eliminations	Total			
	Program Services	Management and General	Fundraising	Subtotal	Program Services	Management and General	Fundraising	Subtotal		Program Services	Management and General	Fundraising	Total
Salaries, wages, and stipends	\$ 7,062,907	\$ 536,798	\$ 337,106	\$ 7,936,811	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,062,907	\$ 536,798	\$ 337,106	\$ 7,936,811
Employee benefits	1,615,121	61,300	67,573	1,743,994	-	-	-	-	-	1,615,121	61,300	67,573	1,743,994
Pension periodic benefit	(178,884)	(10,336)	(7,876)	(197,096)	-	-	-	-	-	(178,884)	(10,336)	(7,876)	(197,096)
Total salaries and benefits	8,499,144	587,762	396,803	9,483,709	-	-	-	-	-	8,499,144	587,762	396,803	9,483,709
Professional fees	322,089	13,418	70,420	405,927	-	-	-	-	-	322,089	13,418	70,420	405,927
Occupancy	2,188,416	82,573	57,674	2,328,663	1,938,868	-	-	1,938,868	(1,680,100)	2,447,184	82,573	57,674	2,587,431
Transportation	58,145	1,352	2,876	62,373	-	-	-	-	-	58,145	1,352	2,876	62,373
Direct client	710,796	101	13,103	724,000	-	-	-	-	-	710,796	101	13,103	724,000
Communication	189,498	10,561	49,184	249,243	-	-	-	-	-	189,498	10,561	49,184	249,243
Depreciation and amortization	415,216	22,010	15,108	452,334	791,112	-	-	791,112	-	1,206,328	22,010	15,108	1,243,446
Other	100,191	11,618	22,377	134,186	-	-	-	-	-	100,191	11,618	22,377	134,186
Interest expense and fees	-	-	-	-	572,605	-	-	572,605	-	572,605	-	-	572,605
Total operating expenses	<u>\$ 12,483,495</u>	<u>\$ 729,395</u>	<u>\$ 627,545</u>	<u>\$ 13,840,435</u>	<u>\$ 3,302,585</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3,302,585</u>	<u>\$ (1,680,100)</u>	<u>\$ 14,105,980</u>	<u>\$ 729,395</u>	<u>\$ 627,545</u>	<u>\$ 15,462,920</u>